

WILLIAM M. MANDELL**Partner, Pierce & Mandell
Boston**

Boston attorney William M. Mandell, founding member and co-managing partner of Pierce & Mandell in Boston, has more than 35 years of experience representing health systems, hospitals, medical and dental group practices, physicians, dentists, mental health/substance abuse practices, and other health care practitioners in regulatory, transactional and corporate matters covering all aspects of health and business law.

Mandell's work on behalf of clients includes mergers and acquisitions, practice startups, transitions, buy-ins and buy-outs, hospital-physician relationships, reorganizations, joint ventures, risk management, professional contracts, regulatory compliance, health reform driven initiatives such as ACOs, concierge, direct primary care and other alternative medical delivery practices, and medical staff and patient care matters.

Mandell also represents nonprofit organizations, corporate executives, startups, and small and family businesses.

Beyond his busy practice, Mandell is the author of several publications on health law, including *Managing Relationships with Industry A Physician's Compliance Manual*; the chapter on "Physicians" in the *Massachusetts Health and Hospital Law Manual* and *Making Sense*



of the *Stark Law: Compliance for the Medical Practice*, published by the Massachusetts Medical Society.

Additionally, Mandell is active in the health care bar, having served as co-chair of the Boston Bar Association's Health Law Section. He is also a sought-after panelist and speaker at continuing education programs — not only for the bar, but for other professional associations including the Massachusetts Medical Society, Yankee Dental Conference and Massachusetts Continuing Legal Education.

Mandell has served on the adjunct faculty at Suffolk University Law School. In his spare time, he trains for and runs half-marathons.

Achievements and Professional Activities

Co-managing partner, Pierce & Mandell; past co-chair, Health Law Section, Boston Bar Association; adjunct faculty member, Suffolk University Law School; member, advisory board, Owen M. Kupferschmid Holocaust/Human Rights Project, Boston College Law School; president, Eddie & Alyce Mandell Memorial Scholarship Fund, Inc.; national board member, UAspire; chapter co-author, "Physicians," *Massachusetts Health and Hospital Law Manual*; annual presenter, "Representing Physicians & Other Health Care Providers," Massachusetts Continuing Legal Education